



## Collision Estimator College Course™

May 15 & 16, 2018\*

Charlotte, NC

*Everyone who attends Larry's Courses say it is the Best Course they have ever attended!*

Edwards & Associates, the leading experts in Fixed Operations, presents Collision Estimator College Course™. This two-day training class guarantees to improve your Collision Estimators skills and your Collision Shop's results. This course will help Estimators find new ways to increase Sales by writing and closing more estimates and Improving CSI by keeping customers informed.

***"Others can teach you the ABC's of Collision Shop Estimating, I will teach you how to double your current Collision Sales and Net 20% in your Collision Shop."***  
**-Larry Edwards**

**Program at a Glance:** This Estimator College Course will be led by Larry Edwards, Chairman and CEO of Edwards & Associates Consulting, Inc. Larry is the Author of "American Automobile Industry" and has published over 150 articles on strategy, innovation, teambuilding, leadership, diversity, managing Dealership Service, Parts, Collision Shops

### Estimators will leave this class having studied:



- 🔗 **The Generation Of Sales**
- 🔗 **Estimating For Profit**
- 🔗 **Scheduling For CSI And Improved Cycle Times**
- 🔗 **Developing More Direct Repair Programs**
- 🔗 **Developing Your Personal Road To The Sale**
- 🔗 **Maximizing Sales And Revenues On Each Estimate**
- 🔗 **Managing Your Personal Performance**
- 🔗 **Production Scheduling For Maximum Revenue**
- 🔗 **Supplementing For Profit**
- 🔗 **How to be a Great Leader**

### Here is what past attendees said about this course

*"Through the utilization of Edwards & Associates Estimating Process, we have significantly improved our total Body Shop Sales. Larry's in-depth analysis of my current situation helped me to improve my people skills, my work quality, and most importantly, my income." -Brian F.*

# Collision Estimator College Course™

## Course Enrollment Form

Course Dates: May 15 & 16, 2018\* ■ Course Location: Charlotte, NC

Deadline for enrollment is April 15, 2018

**Course Cost: \$995.00**

There are a limited numbers of seats. Please submit your enrollment as soon as possible.

Dealership Name:

Address:

City:

State:

Zip:

Phone:

Fax:

Contact Person:

Email:

Name:

Email Address:

Amount:

Name:

Email Address:

Amount:

Name:

Email Address:

Amount:

How did you hear about this Course?  Referral  E-Mail  Ad  Other

If Other, please explain:

Please email enrollment to [dee@edwardsconsult.com](mailto:dee@edwardsconsult.com) or fax to 704-454-5070

Payment by Check \_\_\_\_\_

Make Checks Payable to

Edwards & Associates Consulting, Inc.

P.O. Box 621360

Charlotte, NC 28262

Payment by Credit Card Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ American Express \_\_\_\_\_

Card Number \_\_\_\_\_ Expires \_\_\_\_\_ Three or Four Digit Code \_\_\_\_\_

**Note: all payments MUST be received prior to class**

**Questions? Call 1-800-708-7587** *In the event a program does not run, we refund all fees. If you must cancel, there are no refunds but you may apply the full amount as a credit against any future workshop within one year.*

**\*Classes are not "confirmed" until we receive five enrollments. When we receive your enrollment, we will notify you when the class is confirmed.**

***Edwards & Associates***

*Consulting • Training • Research*

*Profitability Consultants to the Automotive Service Industry*