



Edwards & Associates
Consulting • Training • Research
Profitability Consultants to the Automotive Service Industry



College Refresher Course For Service & Parts Managers Who Have Attended an E&A College Course

Continuing Your Success

Larry Edwards, CMC, is conducting a refresher course specifically for Service, Parts and Managers who have previously attended one of E&A Service or Parts Manager College Courses.

Workshop content:

- ❖ What progress have you made since attend the class
- ❖ Are you achieving Sales and Hours required to achieve 20% net profit
- ❖ How to maintain a 95% plus CSI score
- ❖ What are the Key Numbers managers must look at every day
- ❖ Turning Threats Into Profits
- ❖ Understanding what is perceptual and what is real and how to deal with it
- ❖ Develop the ability to positively influence employees and customers

Workshop Date:

June 14 & 15, 2018

Workshop Location: Charlotte, NC



Participation is Limited we will engage in:

- Interactive discussion
- Role-plays
- Case studies and simulations
- Extensive small group work
- Discussions on How to Avoid Failure and How to be Successful

Service & Parts Manager College Refresher Course

Workshop Enrollment Form* June 14 & 15, 2018 Charlotte, NC

Workshop Cost \$1,550.00

Note: up to 2 people can attend from 1 Dealership for the same price.

There are a limited number of seats. Please submit your enrollment by May 10, 2018.

Dealership Name _____ Address _____

City: _____ State: _____ Zip: _____ Phone: _____ Fax: _____

Contact Person: _____ E-mail: _____

Person enrolled _____ 2nd Person (Free) _____

**TO RESERVE YOU'RE SEATS, PLEASE FAX YOUR ENROLLMENT TO
704-454-5070**

Or

Email to Dee@edwardsconsult.com

Deadline for enrollment is May 10, 2018

Payment by Check _____
Make Checks Payable to:
Edwards & Associates Consulting, Inc
PO Box 621360
Charlotte, NC 28262

Payment by Credit Card: Visa _____ MasterCard _____ Card Number _____ Expires _____ Pin # _____

Note: This Course will not be confirmed until we have received six enrollments

Note: Payment must be received prior to class. *Classes are not "confirmed" until we receive five enrollments. When we receive your enrollment, we will notify you when the class is confirmed.

Any Questions, Please Call
1-800-708-7587