

Sample: Body Shop Weekly Performance Tracking

	Year	Dealership Name													
Day	Date	# of Estimates Written	# of Estimates Sold	# of Repair Orders Closed	\$ Value of Estimates Written	\$ Value of Estimates Sold	\$ Value of Repair Orders Closed	Labor Amount on Closed R/O's	Billed Hours on Closed R/O's	# of Supplements Approved	\$ Value of Approved Supplements	Technician Clock Hours Available	Technician Billed Hours Produced	Average Repair Cycle Time	Estimate Closing Ratio
Monday															
Tuesday															
Wednesday															
Thursday															
Friday															
Saturday															
Totals Week 1		0	0	0	\$0.00	\$0.00	\$0	\$0	0.00	0	\$0.00	0	0	#DIV/0!	#DIV/0!
Monday															
Tuesday															
Wednesday															
Thursday															
Friday															
Saturday															
Totals Week 2		0	0	0	\$0.00	\$0.00	\$0	\$0	0.00	0	\$0.00	0	0	#DIV/0!	#DIV/0!
Monday															
Tuesday															
Wednesday															
Thursday															
Friday															
Saturday															
Totals Week 3		0	0	0	\$0.00	\$0.00	\$0	\$0	0.00	0	\$0.00	0	0	#DIV/0!	#DIV/0!
Monday															
Tuesday															
Wednesday															
Thursday															
Friday															
Saturday															
Totals Week 4		0	0	0	\$0.00	\$0.00	\$0	\$0	0.00	0	\$0.00	0	0	#DIV/0!	#DIV/0!
Monday															
Tuesday															
Wednesday															
Thursday															
Friday															
Saturday															
Totals Week 5		0	0	0	\$0.00	\$0.00	\$0	\$0	0.00	0	\$0.00	0	0	#DIV/0!	#DIV/0!